

Targets	Timeframe	Status
Sphere of activity: Economy		
EBIT margin: 8 percent long-term.	ongoing	Target not yet reached in some instances. EBIT margin 2006: 8.1 percent EBIT margin 2007: 7.2 percent Measures defined (see pages 30 and 31).
Growth: Mainly by our own efforts, financed from free cash flow.	ongoing	Sales growth 2006: 10 percent Sales growth 2007: 11 percent (see Annual Report) New production or sales companies founded: 5 in 2006, 3 in 2007.
Expansion: Growth strategy supported by targeted acquisitions.	ongoing	EDC Inc., Montreal, as per 31 December 2006 Acquisition of 50 percent share from Simona AG in Georg Fischer SIMONA Fluoropolymer Products GmbH, Ettenheim, as per 1 January 2008. Central Plastics as per 1 February 2008
Expansion: Development of presence in growth markets in Asia and Eastern Europe.	ongoing	Seven of the 11 new corporate subsidiaries founded in 2006 and 2007 are located in Asia or Eastern Europe (see page 59 of 2006 and 2007 Annual Reports).
Financial targets: Annual sales growth EBIT margin long-term Return on equity (ROE) Return on net operating assets (RONOA)	5–6 percent 8 percent 18 percent 18 percent	annually Ongoing targets.

Sphere of activity: Ecology

Energy and CO₂: Analysis of options for reducing CO ₂ emissions and definition of a CO ₂ strategy for the Corporation.	2007	Target partially achieved. Analysis completed and Corporate Policy adapted. New target and measures defined (see below).
Suppliers: Greater emphasis on ecological aspects in selection and cooperation.	2007	Target partially achieved. New targets and measures defined.
Environmental management: All production companies (interest over 50 percent) are to be certified to ISO 14001 or EMAS. Newly acquired or established companies are certified within three years.	ongoing	Target achieved.
Energy efficiency: Optimisation of waste heat recovery, application of low energy standards in new builds and energy-saving initiatives at large sites.	2009	New target.
Suppliers: By end-2009 more than 80 percent of key suppliers are to have a certified quality and environmental management system.	2009	New target.

Targets	Timeframe	Status
Sphere of activity: Social aspects		
Policies: Drafting and publication of a Human Resources Policy by end 2006 and training of managers and HR staff.	2006	Target achieved. Human Resources and Social Responsibility Policies approved and introduced (see pages 7 and 8).
Sustainability reporting: Expansion of management system for social sustainability and improvement of the significance of social reports.	2006	Target achieved (see pages 10 and 11).
Occupational safety and health protection: In-depth analysis of the key figures on occupational safety, health protection and absences, and drafting of measures.	2007	Target achieved. Analysis completed and follow-up targets defined (see below).
Suppliers: Greater emphasis on social aspects in selection and cooperation.	2007	Target partially achieved. New target and measures defined (see page 15 and below).
Attractive employer: Enhancing attractiveness as employer, for example by creating flexible working conditions and needs-driven workplaces.	ongoing	The topics are developed in the Human Resources Policy, while concrete measures are defined at corporate subsidiary level.
Policies: Implementation of the Corporation's policies with focus on the topics "diversity", "satisfaction at work and motivation" and "attractive employer".	2009	New target.
Training and professional development: Developing new, strategic training programmes at all three Corporate Groups.	2009	New target.
Training and professional development: Reinforcing the expert networks in the Corporation and increasing qualifications for specialists in the area of Environmental Protection, Occupational Safety and Human Resources/ Social Aspects.	2009	New target.
Occupational safety and health protection: All production companies are to integrate "Occupational safety and health protection" into their management system, which is to be certified to OHSAS 18001. By end 2009, 80 percent of the production companies are to be certified.	2009	New target.
Occupational safety and health protection: Reduction in accident and absence rates in 2008 and 2009 by at least 5 percent per annum in all three Corporate Groups.	2009	New target.
Suppliers: By end-2009 more than 80 percent of key suppliers are to apply social standards that are comparable with those of Georg Fischer.	2009	New target.

■ New targets