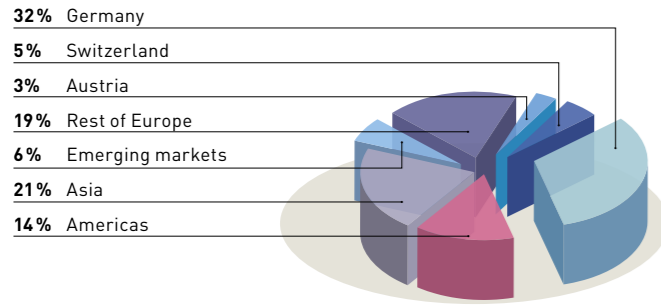
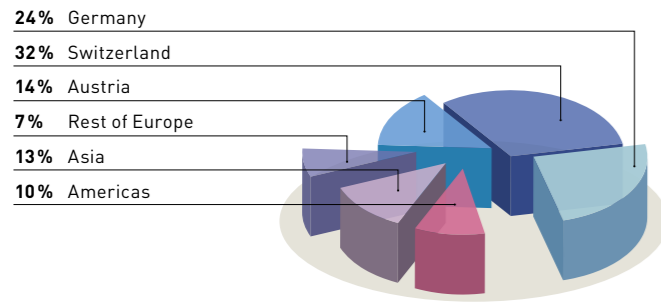


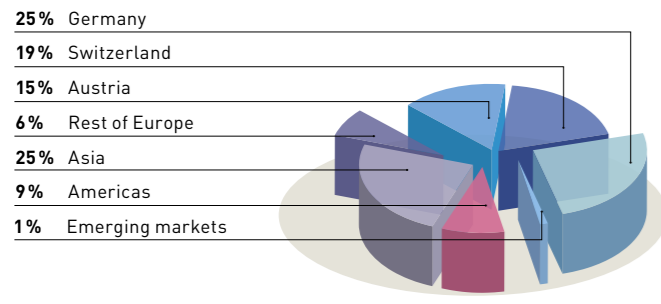
**Sales 2012 by region (in %)**  
(100% = CHF 3.60 billion)



**Gross value added 2012 by region (in %)**  
(100% = CHF 1.23 billion)



**Employees 2012 by region (in %)**  
(100% = 13 412)



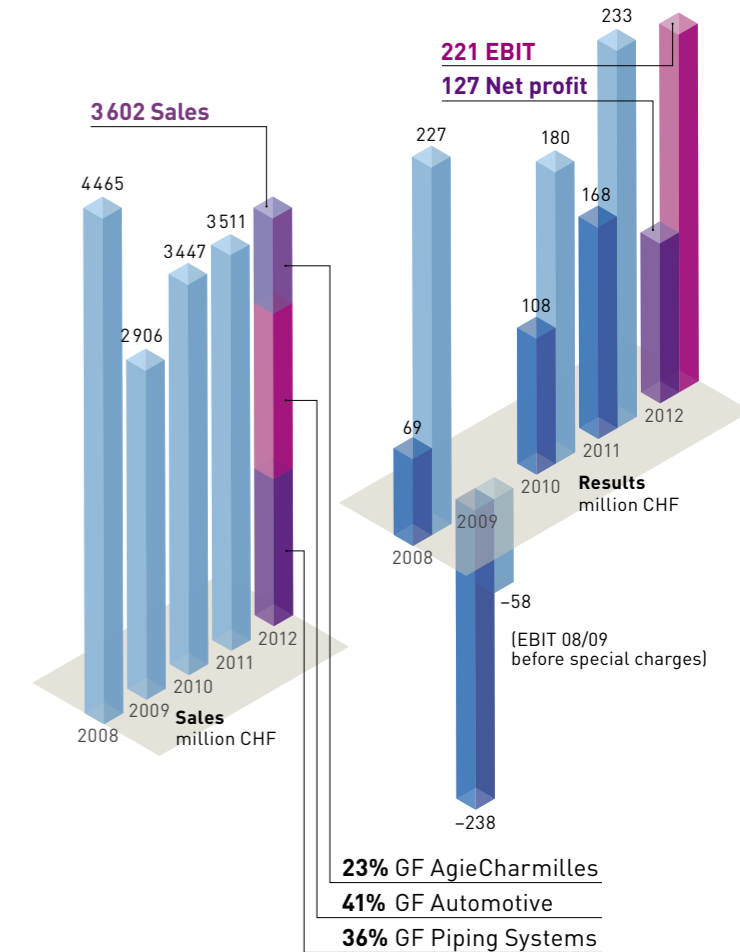
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# All about you

## Customer-oriented innovation



million CHF	2012	2011	2010
Sales	3 602	3 511	3 447
EBIT	221	233	180
Return on sales (EBIT margin) %	6.1	6.6	5.2
Return on invested capital (ROIC) %	12.1	13.4	9.1
Free cash flow	19	103	150
Dividend (proposed) per registered share in CHF	15	15	10
Employees at year-end	13 412	13 153	12 908

# Georg Fischer

**Our Profile //** Georg Fischer comprises three core businesses: GF Piping Systems, GF Automotive, and GF AgieCharmilles. Founded in 1802, the Corporation is headquartered in Switzerland and has 125 companies, 48 of them production facilities, in 30 countries. Its approximately 13,500 employees generated sales of CHF 3.6 billion in 2012. Georg Fischer is the preferred partner of its customers for the safe transport of liquids and gases, vehicle weight reduction, and high-precision manufacturing technologies.

You'll find further information at [www.georgfischer.com](http://www.georgfischer.com)

# GF Piping Systems

GF Piping Systems is a leading supplier of piping systems made of plastics and metal. The division focuses on system solutions and high-quality components for the safe transport of water, gas, and other liquids in industry, utility, and building technology. Its product line includes fittings, valves, measuring and control devices, pipes, and jointing technology.

GF Piping Systems supports its customers in over 100 countries through its own sales companies and representatives. The division operates 33 manufacturing sites in Europe, Asia, and the Americas.

GF Piping Systems supports research and development also in the energy-saving use of raw materials and resources. Its research and development sites are located in Europe, America, and Asia.



One of 60,000 products: Cool Fit ABS Plus for secondary refrigeration and cooling

## Key Figures

million CHF	2012	2011
Sales	1 299	1 174
EBIT	130	137
Return on sales (EBIT margin) %	10.0	11.7
Invested capital (IC)	724	645
Return on invested capital (ROIC) %	13.9	16.6
Employees	5 282	5 040

# GF Automotive

GF Automotive is a technologically pioneering development partner and manufacturer of lightweight cast components and systems made of ductile iron, aluminum and magnesium for the global automotive industry as well as for industrial applications. The highly stressable parts are used in passenger cars, commercial and off-road vehicles as well as a variety of industrial applications.

The division manufactures some 600,000 tons of lightweight components at ten production plants in Germany, Austria, and China and operates sales offices in Germany, Switzerland, Austria, China, Korea, and Japan.

GF Automotive's research and development competency in lightweight design is concentrated in Schaffhausen (Switzerland) and Suzhou (China).



Light weight competences: this steering knuckle in Bionic design is more than 32% lighter than the standard design.

## Key Figures

million CHF	2012	2011
Sales	1 461	1 537
EBIT	54	69
Return on sales (EBIT margin) %	3.7	4.5
Invested capital (IC)	535	527
Return on invested capital (ROIC) %	10.3	12.2
Employees	5 188	5 261

# GF AgieCharmilles

GF AgieCharmilles' electric discharge, high-speed milling and laser texturing machines, along with automation solutions, make it the world's leading provider to the tool and mold making industry and to manufacturers of precision components. Most important customer segments are information and communication technology, aerospace, and the automotive industry.

The division has its own sales companies in more than 50 countries and production plants in Switzerland, Sweden, and China.

GF AgieCharmilles operates research and development centers in Meyrin, Losone and Nidau (Switzerland), Vällingby (Sweden), Beijing, and Changzhou (China).



An innovation more: new highspeed milling machine HSM 200 for the highest precision and perfect surfaces.

## Key Figures

million CHF	2012	2011
Sales	842	800
EBIT	45	37
Return on sales (EBIT margin) %	5.3	4.6
Invested capital (IC)	330	303
Return on invested capital (ROIC) %	13.4	13.0
Employees	2 798	2 712