Going Forward

Schaffhausen, 2 March 2022

2021 Financial Year

Andreas Müller, CEO | Mads Joergensen, CFO



Strong growth and profitability – focus on sustainability-driven markets

- Order intake +28% at CHF 4 billion
- Sales increased 17% to CHF 3'722 million, organically by 16%
- Operating result (EBIT) of CHF 278 million
- EBIT margin stood at 7.5%
- Solid free cash flow before acquisitions amounted to CHF 151 million
- Significant increase of EPS proposed dividend per share of CHF 20
- Strategy implementation successfully started

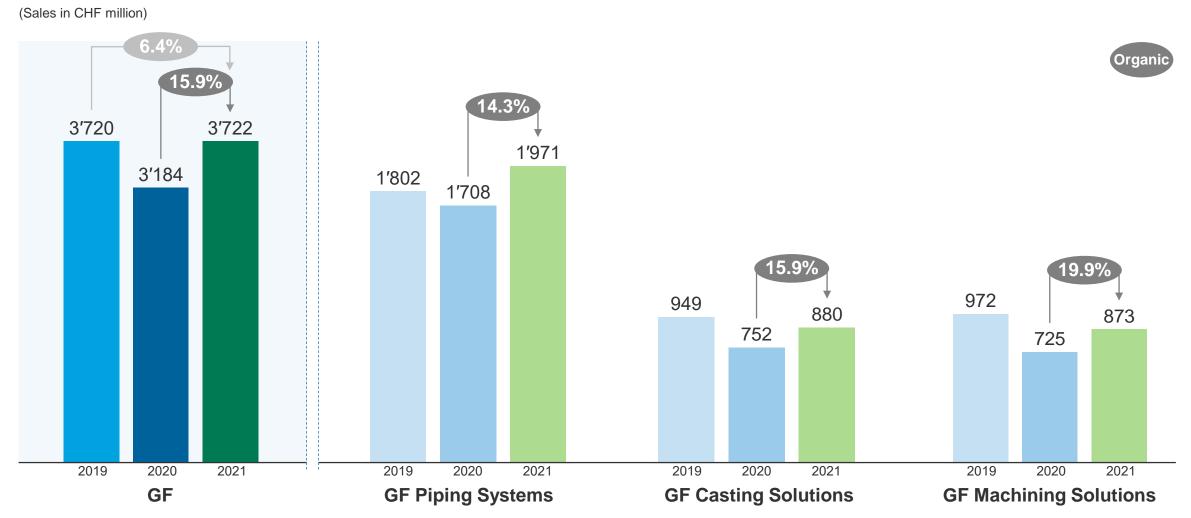


Strong focus on sustainability as part of GF's new vision



GF Corporation

Strong organic growth – sales at pre-COVID-19 levels



3 SIX Convention Point, 2 March 2022 | 2021 Financial Year | Financial Analysts' Conference





Performance in all regions above GDP growth

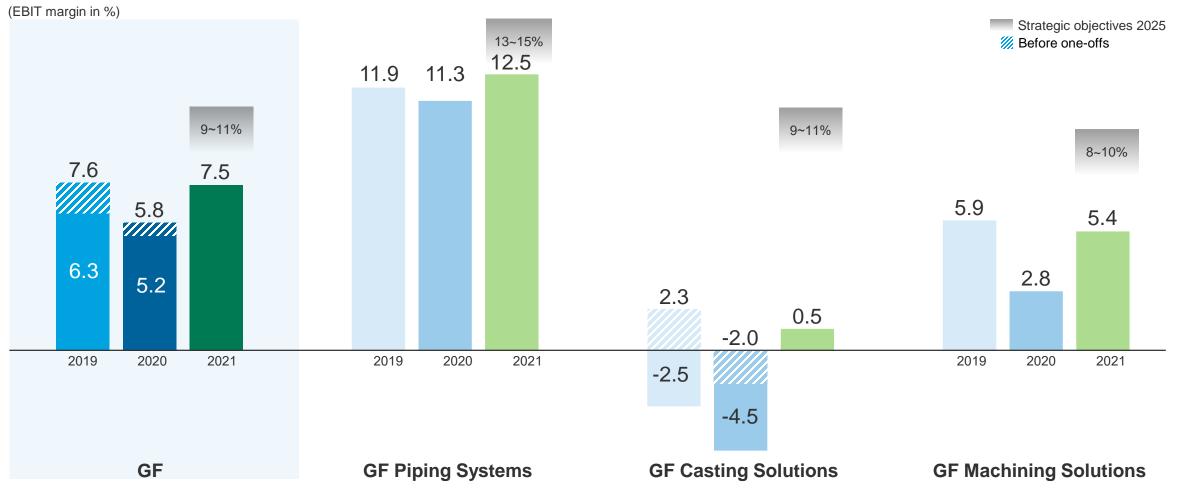








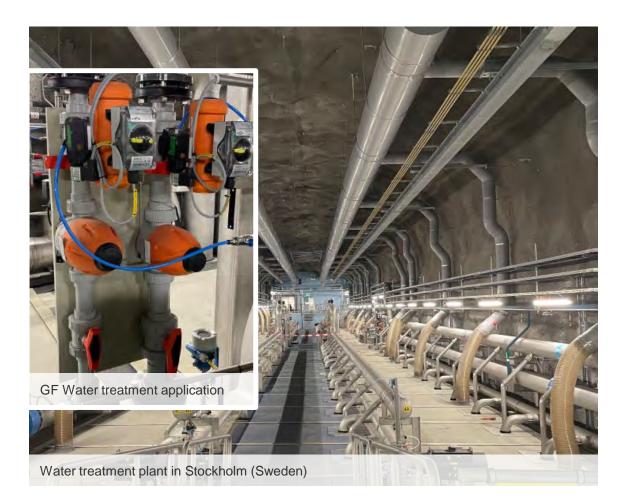
GF Piping Systems' EBIT margin at all-time high





Strong market position results in accelerated growth

- Sales of CHF 1'971 million (+15.4%), organically +14.3%
- Operating result at CHF 247 million, all-time high EBIT margin of 12.5%
- All business segments benefit from strong demand in their markets (organic growth: Industry +19%, Utilities +8%, Building Technology +16%)
- Global market segments (microelectronics, data center and water treatment) with substantial growth
- Strong organic growth in all regions (Europe 11%, Asia 11%, Americas 19%)





Ongoing expansion in attractive segments and regions





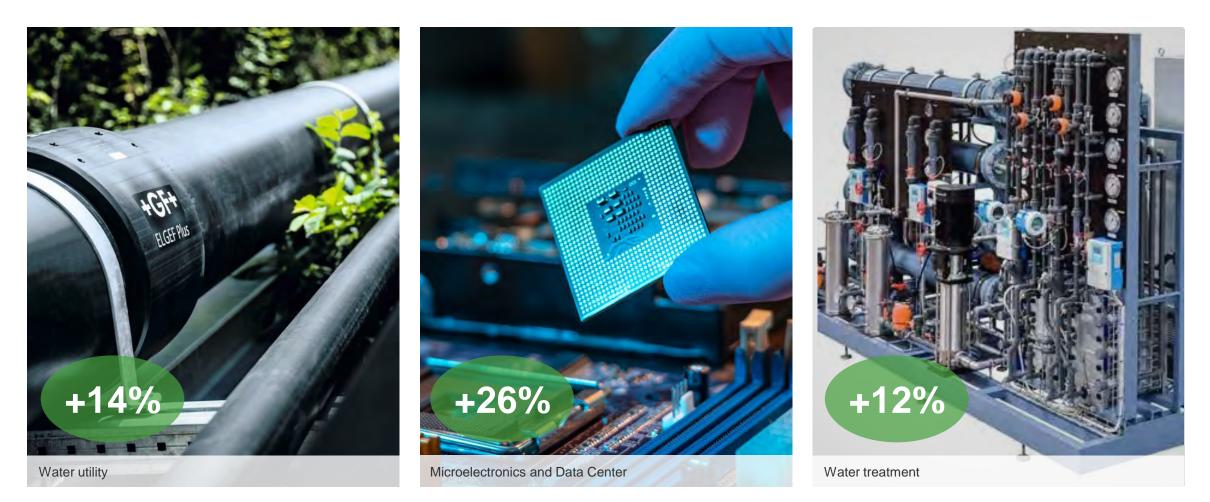




Yangzhou (China) - new facility



Strong organic growth in key market segments



Innovation meets sustainability







Product range – PVC Bio-Attributed



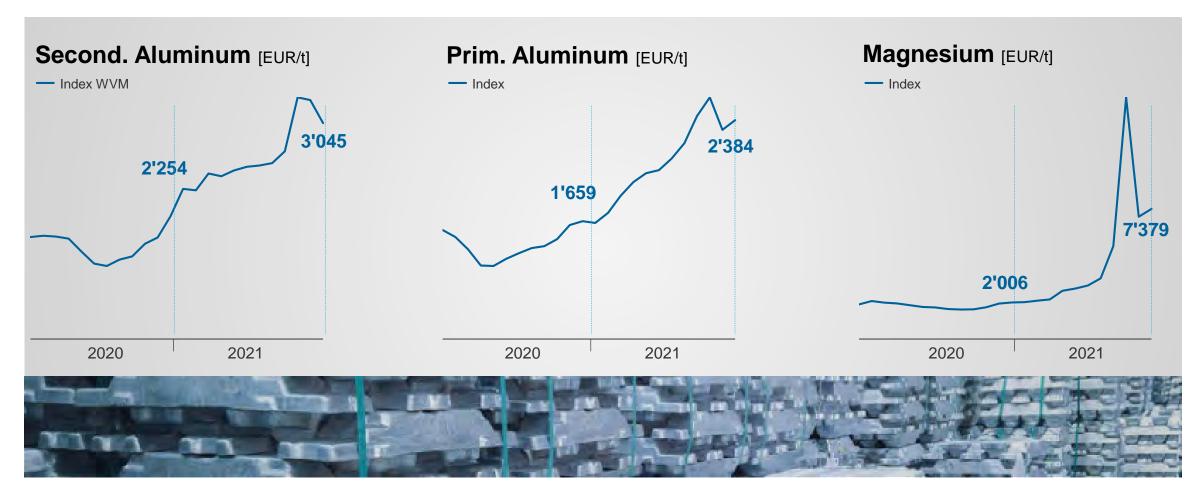
Market position further strengthened – headwinds affected results

- Sales of CHF 880 million (+17.1%), organically +15.9%
- Lifetime order intake for e-vehicle components amounts to CHF 430 million
- Operating result at CHF 5 million, EBIT margin of 0.5%
- Chip and labor shortage steep price increases for raw materials (aluminum/magnesium) affected profitability
- Full order book at Mills River (USA) headwinds hit performance
- New plant in Shenyang (China) well on track





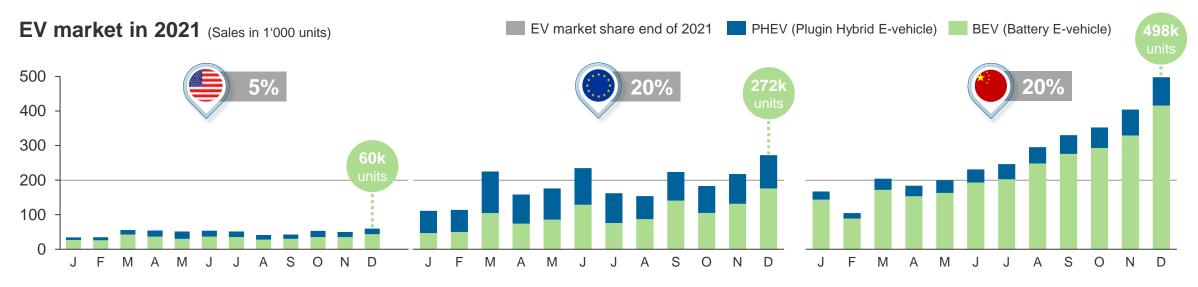
Steep price increases for raw materials in 2021







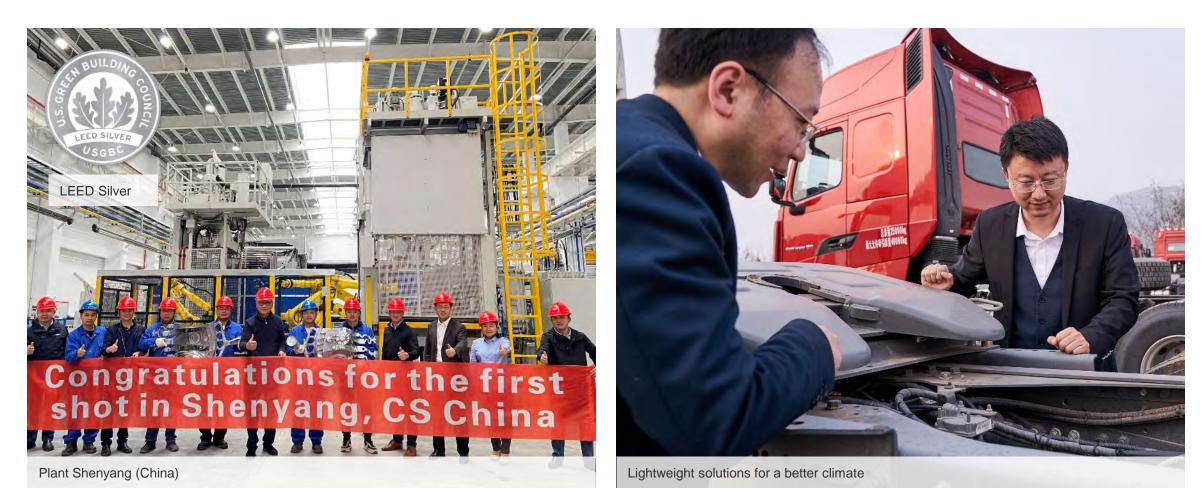
Growing demand for e-vehicle components







Focus on innovation and sustainability





Good momentum in second half – significant growth and promising results

- Order intake +33% (MedTech, ICT, solutions for e-mobility)
- Sales of CHF 873 million (+20.3%), organically +19.9%
- Operating result at CHF 47 million, EBIT-margin of 5.4%
- Automation and EDM as strong pillars
- Still subdued Aerospace sector



GF COC Medical device production (Germany)



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Customer service strengthened – important pillar for future growth

Customer Service



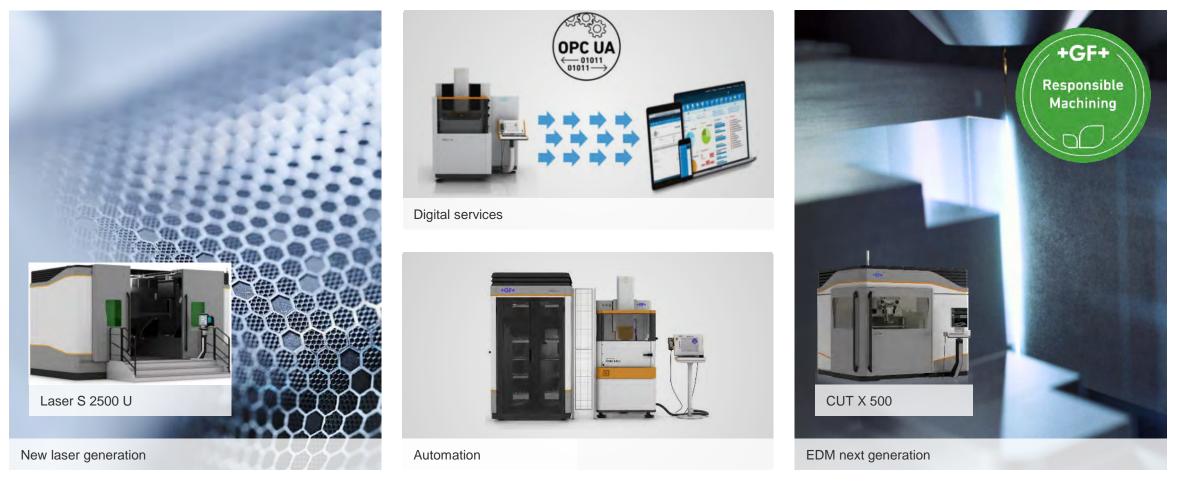


Strong organic growth in key market segments





Focus on innovation and sustainability



Important steps towards sustainability targets 2025

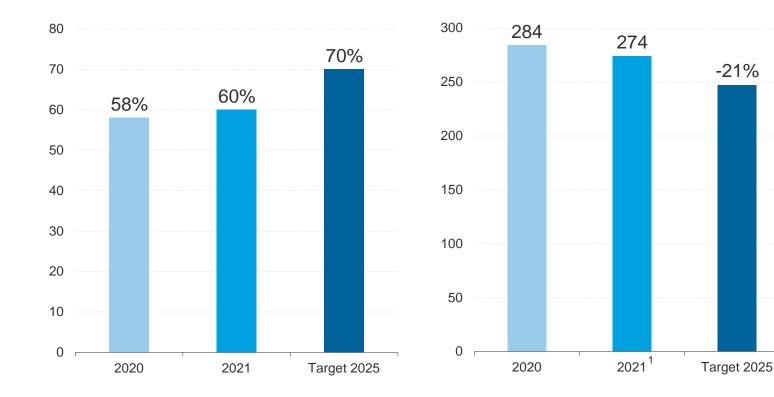
CO₂e emissions

¹ preliminary figure

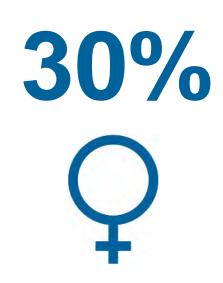
Scope 1 and 2, 1'000 t

Sales of products with social or environmental benefits

% of total sales



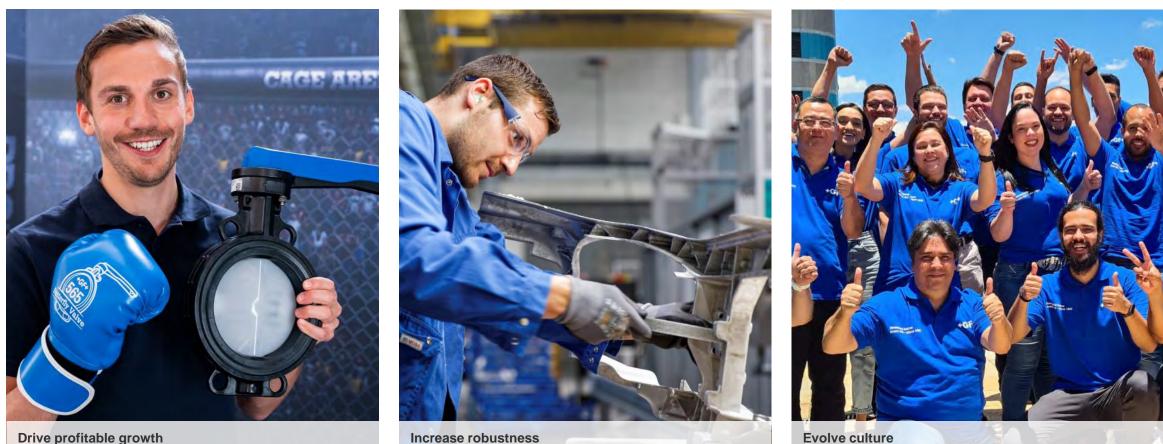
% of newly appointed woman managers 2025 target: 25%







Strategy implementation in full swing



Drive profitable growth through intelligent and sustainable solutions

Increase robustness through resilient portfolio and operational excellence



towards more performance and learning

Consolidated financial statements

Mads Joergensen, CFO



Sales per division

	2021	2020	∆ %	
			growth	organic growth ¹⁾
GF Piping Systems	1'971	1'708	+15.4%	+14.3%
GF Casting Solutions	880	752	+17.1%	+15.9%
GF Machining Solutions	873	725	+20.3%	+19.9%
GF Corporation	3'722	3'184	+16.9%	+15.9%
Sales H1	1'835	1'528	+20.1%	+20.0%
Sales H2	1'887	1'656	+13.9%	+12.1%

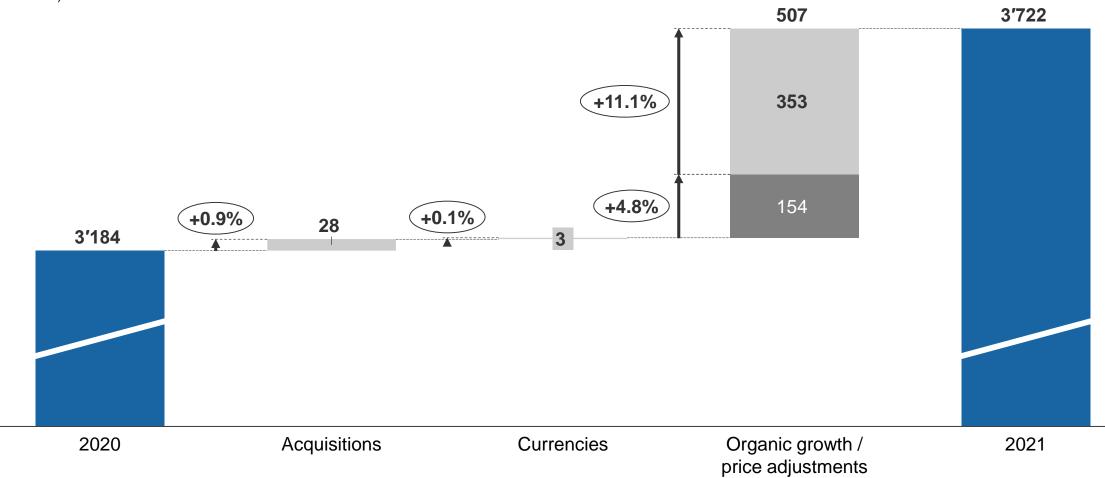
¹⁾ Adjusted for changes in scope of consolidation and stated at previous year's foreign exchange rates





Sales development

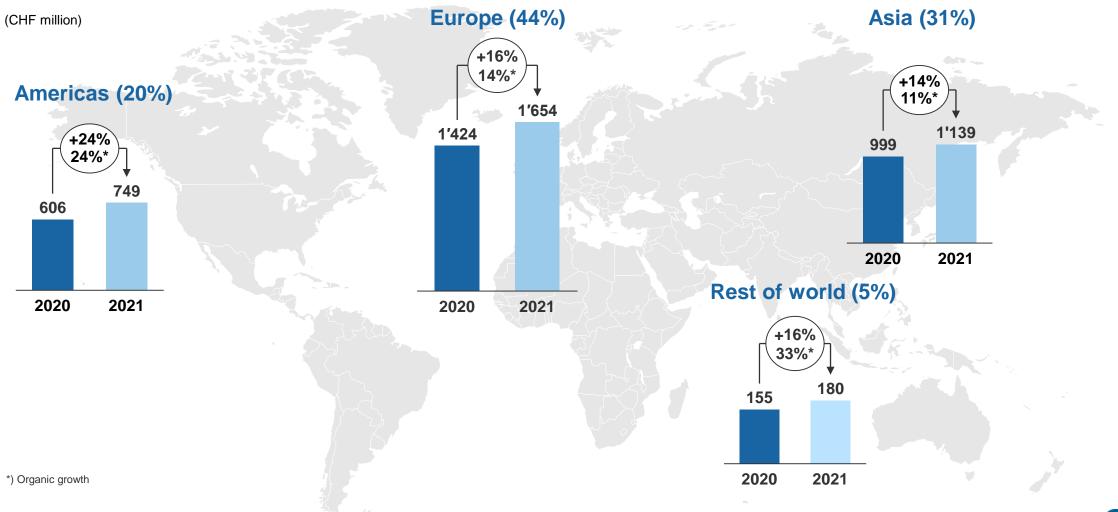
(CHF million)







Strong recovery in Americas and Europe, less in Asia







Headwind from currencies in 2021

(CHF million)								
Per division	Sales	EBIT	Per currency	Rate	es		Sales	EBIT
				2021	2020	Change		
			EUR	1.081	1.071	+1.0%	+20	-1
			USD	0.914	0.938	-2.6%	-32	-15
GF Piping Systems	-9	-12	CNY	0.142	0.136	+4.4%	+45	+6
GF Casting Solutions	+9	+2	TRY	0.106	0.135	-21.5%	-30	-4
GF Machining Solutions	+3	-4	Others				0	0
GF Corporation	+3	-14	Total				+3	-14



EBIT and EBIT margin per division

	EBIT CHF million		EBIT ma	argin %
	2021	2020 before one-offs	2021	2020 before one-offs
GF Piping Systems	247	193	12.5%	11.3%
GF Casting Solutions	5	-15	0.5%	-2.0%
GF Machining Solutions	47	20	5.4%	2.8%
GF Corporation	278	185	7.5%	5.8%
EBIT H1	141	64	7.7%	4.2%
EBIT H2	137	121	7.3%	7.3%

+GF+

Income statement

	2021	2020	Δ
Sales	3'722	3'184	+17%
Gross value added	1'407	1'182	+19%
Personnel expenses	-995	-883	+13%
EBITDA	412	299	+38%
Depreciation, amortization	-134	-133	+1%
Operating result (EBIT) before one-offs	278	185	+50%
Return on sales (EBIT margin) before one-offs in %	7.5	5.8	
Operating result (EBIT)	278	166	+67%
Return on sales (EBIT margin) in %	7.5	5.2	
Financial result	-23	-19	+21%
Non-operating result	-2	-4	-50%
Income taxes	-53	-31	+71%
Net profit shareholders GF	214	116	+85%
Earnings per share in CHF	52	28	+85%

Balance sheet: assets

CHF million)				
	2021	%	2020	%
Cash and cash equivalents	944		841	
Trade accounts receivable	611		550	
Inventories	776		638	
Other current assets	128		113	
Current assets	2'459	65	2'142	62
Property, plant, and equipment and investment properties	1'029		1'026	
Intangible assets	40		36	
Other non-current assets	239		241	
Non-current assets	1'308	35	1'303	38
Assets	3'767	100	3'445	100

Balance sheet: liabilities and equity

(CHF million)				
	2021	%	2020	%
Current liabilities	1'318		986	
Non-current liabilities	953		1'070	
Liabilities	2'271	60	2'056	60
Share capital	4		4	
Capital reserves	25		24	
Treasury shares	-11		-7	
Retained earnings	1'454		1'332	
Non-controlling interests	24		36	
Equity	1'496	40	1'389	40
Liabilities and equity	3'767	100	3'445	100



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Free cash flow

CHF million)		
	2021	2020
EBITDA	412	299
Changes in net working capital	-94	76
Income taxes/interest paid	-63	-53
Other changes	33	20
Cash flow from operating activities	288	342
Additions to property, plant, and equipment	-135	-137
Cash flow from acquisitions	-41	-6
Other additions/disposals, net	-2	25
Cash flow from investing activities	-178	-118
Free cash flow	110	224
Free cash flow before acquisitions	151	230



Key figures at a glance

	2021	2020
Net debt in CHF million	54	117
Net debt / EBITDA (multiple)	0.13x	0.39x
Equity ratio in %	39.7	40.3
ROIC in % GF Corporation	16.4	9.3
GF Piping Systems	32.1	24.2
GF Casting Solutions	0.3	-5.7
GF Machining Solutions	21.9	7.8
Return on equity in %	14	8
Earnings per share in CHF	52	28
Dividend (proposed) per share in CHF	20	15
Number of employees (incl. trainees)	15'111	14'118



The Board of Directors will propose a 1:20 share split to the Annual Shareholders' Meeting 2022

1:20

Before split



4'100'898 registered shares with a par value of CHF 1.00

After split



82'017'960 registered shares with a par value of CHF 0.05



Outlook

Andreas Müller, CEO





Outlook 2022 – well positioned for further growth



- Geopolitical tensions
- Supply chain constraints
- + Promising order book
- + Strong position in growing key markets
- + Innovations with positive sustainability impact

Sales and profit expected to make a further step towards strategy targets 2025



Going Forward











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