



# Significant profitability increase, further step towards 2025 targets

## Dear shareholders,

The well-balanced global footprint, diversified portfolio as well as strong market position of all three divisions proved their worth in times of increased uncertainty. In the first half of 2022, GF's business continued to experience strong growth, despite an increasingly volatile market environment. Organic sales across all three divisions were strong, mainly driven by the US and Europe. This favorable development mitigated the impact of the COVID-19 lockdowns across China, which affected several production sites. Continued pressure on supply chains, raw material scarcity, and increasing prices, exacerbated by the war in Ukraine, continue to affect many industries, from automotive to consumer goods electronics.

Sustainability-driven innovations, a focus of GF's Strategy 2025, continued to deliver promising solutions and applications for numerous attractive market segments. Solutions for water treatment as well as solutions to minimize water losses in urban infrastructure, light metal components to help reduce CO2e emissions of e-vehicles, and highly energy efficient machine tools are tangible examples of how GF is leveraging its innovative strength to address the sustainability needs of its customers.

#### Results at the corporate level

Order intake increased 7.9% (11.6% organically) in the first half of 2022 and reached an all-time high of CHF 2'209 million. Sales amounted to CHF 1'971 million, a 7.4% increase compared with the first half of 2021, fueled by strong US and European markets across the three divisions as well as price adjustments. Organically, sales rose 11.1%. Currency effects negatively impacted sales by CHF 51 million.

Mid-Year Report 2022 Letter to shareholders



Yves Serra, Chairman of the Board of Directors, and Andreas Müller, CEO

The operating result (EBIT) rose 26.9% to CHF 179 million, with a corresponding EBIT margin of 9.1%. In the same period a year ago, these were CHF 141 million and 7.7%, respectively. Net profit attributable to shareholders amounted to CHF 125 million, compared with CHF 108 million in the first half of 2021, an increase of 15.6%. Free cash flow came in at minus CHF 37 million (2021: minus CHF 32 million). Before acquisitions/divestments the free cash flow was minus CHF 98 million (2021: minus CHF 2 million). Year-end guidance for a strong positive free cash flow remains unchanged. GF's solid market position and the successful financial performance in the first half of the year allowed GF to maintain its very robust balance sheet, reflected in an equity ratio of 41.8% (30 June 2021: 39.4%).

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#### **GF Piping Systems**

The division recorded another strong performance, thanks to its presence in growth markets and segments that address important sustainability needs, such as water treatment and urban infrastructure, microelectronics and process automation. These industries played a key role for growth

in the Americas and in Europe, and mitigated the effects of the COVID-19 lockdowns in China. Input price increases were successfully passed on to the market and also contributed to growth.

Sales rose to CHF 1'094 million, an 11.3% increase compared with the first half of 2021. Organically, sales rose 14.0%. The operating profit stood at CHF 158 million (2021: CHF 128 million), for an EBIT margin of 14.4% (2021: 13.0%), which is already within the division's target range of GF's Strategy 2025.

#### **GF Casting Solutions**

GF Casting Solutions reached CHF 449 million in sales, a 2.3% decrease that is mainly attributable to the divestment of the joint venture GF Linamar LLC, Mills River (USA) at the end of March. Customer demand was subdued due to supply chain disruptions, the war in Ukraine and several COVID-19 lockdowns across China. Organically, sales rose 5.4%, positively driven by an increase of shipments for e-vehicle components and higher metal prices. EBIT came in at CHF 14.5 million (2021: CHF 13.2 million), higher than in the previous year, thanks to a stronger second quarter.

GF Casting Solutions' new light metal production facility in Shenyang (China), is ramping up and the unit has successfully delivered first parts to its automotive customers.

The division entered into a strategic partnership with Mexico-based Bocar Group, a light-metal castings and assemblies solutions provider. This

enables GF Casting Solutions to develop and invest in new technologies and services to support customers in North America, Europe and China on their way to sustainable mobility. The partnership agreement follows the divestment of GF's 50% stake in the joint venture GF Linamar LLC. The division's strategic targets for 2025 remain unchanged.

#### **GF Machining Solutions**

GF Machining Solutions achieved an order intake of CHF 478 million, resulting in a solid book-to-bill ratio of 1.1. The division reported sales of CHF 431 million in the first half of this year (2021: CHF 393 million), thanks to a rebound in milling and strong sales in Electrical Discharging Machining (EDM). Europe and the Asia Pacific region (APAC) were key drivers of the growth. The first half of the year also saw the start of a recovery in the aerospace business. Despite substantial supply chain disruptions and raw materials scarcity, operating profit reached CHF 17.4 million (2021: CHF 9.1 million), leading to an EBIT margin of 4.0% (2021: 2.3%).

The division continues to be an industrial technology leader, pursuing its strategy to strengthen customer experience and service offerings.

In mid-July, GF Machining Solutions acquired Italy-based Vam Control S.r.l. to reinforce its service offerings in Europe.

Sales across all three divisions were strong, mainly driven by the US and Europe.

#### Strategy 2025 on track

The Strategy 2025 specifically addresses profitable growth, portfolio resilience and a "go for the full potential" spirit. With the ambition to become a sustainability and innovation leader, GF focuses on meeting the sustainability needs of its customers, providing them with superior value. GF is also focusing on a culture change to unleash the full potential of its most important asset, its people. The ambition is to create and foster a diverse and inclusive work environment, in which inspiration, collaboration and innovation empower employees to perform at their best.

#### Outlook for the full year 2022

Despite ongoing geopolitical and macroeconomic tensions, such as high inflation and disruptions in supply chains, GF's financial outlook for the full year 2022 remains unchanged. Assuming these challenges abate and no further unforeseen circumstances occur, GF expects that in 2022 further progress will be made towards the achievement of the Strategy 2025 targets in terms of both sales and profit.

Yves Serra
Chairman of the Board
of Directors

Andreas Müller

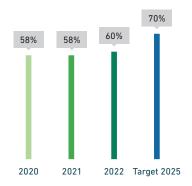
#### Financial and ESG key figures as of 30 June

CHF million	GF Corporation		GF Piping Systems		<b>GF Casting Solutions</b>		GF Machining Solutions	
	2022	2021	2022	2021	2022	2021	2022	2021
Order intake	2'209	2'048	1'246	1'115	488	462	478	471
Orders on hand	973	725	456	236	260	260	259	229
Sales	1'971	1'835	1'094	983	449	459	431	393
Sales growth %	7.4	20.1	11.3	16.3	-2.3	39.9	9.7	10.7
Organic growth %	11.1	20.0	14.0	16.4	5.4	38.3	10.7	11.4
EBITDA	240	209	183	157	40	42	24	16
EBIT	179	141	158	128	14	13	17	9
Return on sales (EBIT margin) %	9.1	7.7	14.4	13.0	3.2	2.8	4.0	2.3
Net profit shareholders GF	125	108						
Basic earnings per share in CHF	1.53	1.32						
Free cash flow before acquisitions/divestments	-98	-2						
Invested capital (IC)	1'399	1'440	795	693	345	487	214	187
Return on invested capital (ROIC) %	19.8	15.8	35.6	31.6	5.7	4.4	16.0	6.6
Net debt	52	206						
Number of employees	14'957	14'944	7'981	7'522	3'504	4'071	3'327	3'224

#### **Product Portfolio**

# Sales with social or environmental benefits

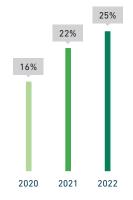
as % of total sales



#### Climate & Resources

## Renewable energy

incl. certified green electricity, in %



## People & Well-being

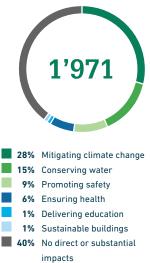
### Diversity and inclusion

Newly appointed women managers, in %



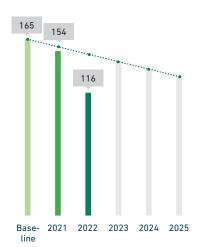
# Breakdown of products by identified benefits

in CHF million



#### CO2e emissions

scope 1 and 2, in 1'000 tonnes

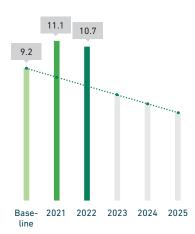


The baseline and target line of the CO2e emissions equal a six-month figure.

The performance indicators include the entire product portfolio and at least 90% of scope 1 and 2 GHG emissions.

#### Accident rate

as lost time injury frequency rate (LTIFR) per 1 million working hours



The baseline and target line of the accident rate are based on full-year figures.

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GF uses certain key figures to measure its performance that are not defined by Swiss GAAP FER. For that reason, there might be limited comparability to similar figures presented by other companies. The full version of the GF Mid-Year Report 2022 incl. documentation is available on our website www.georgfischer.com/mid-year-report.