Schaffhausen, 20 July 2022

### **Mid-Year Report 2022**

Andreas Müller, Mads Joergensen





#### **Creating sustainable value**

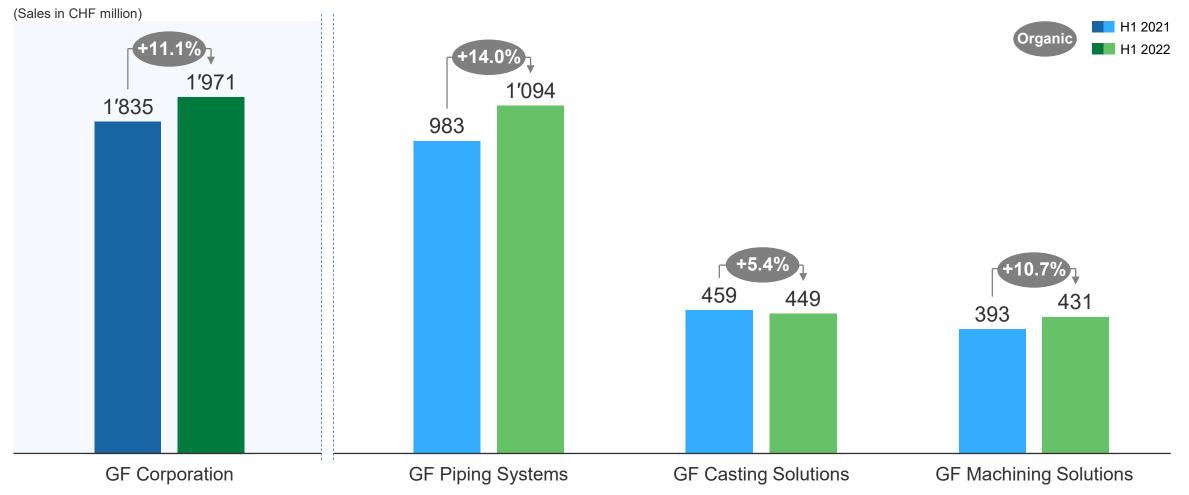
- Sales rose 7.4% to CHF 1'971 million, corresponding to an organic growth of 11.1%
- Operating result increased 27% to CHF 179 million, with a significant increase of the EBIT margin to 9.1%
- Well-balanced global footprint pays off with strong organic sales in the US (+25.5%) and Europe (+11.7%)
- Business in China started to recover as COVID-19 lockdowns ease
- Supply chain disruptions impact business, but are mitigated thanks to localized production set-ups
- Implementation of Strategy 2025 well on track; strong focus on customer value and sustainable markets







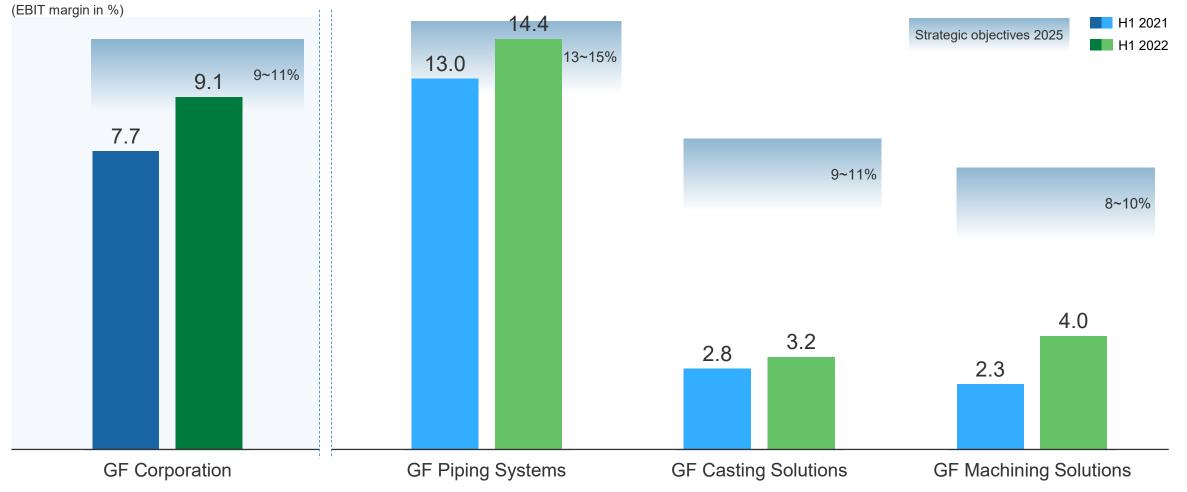
#### Strong sales growth as a result of solid market positions





GF Corporation

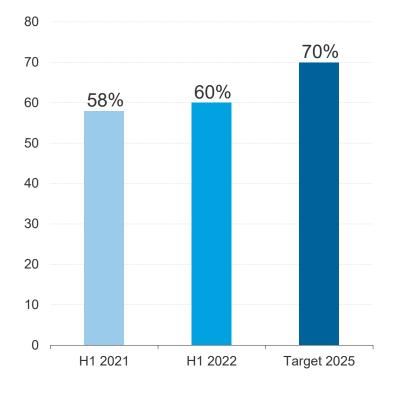
# **Profitability further increased – clear step towards strategy targets 2025**



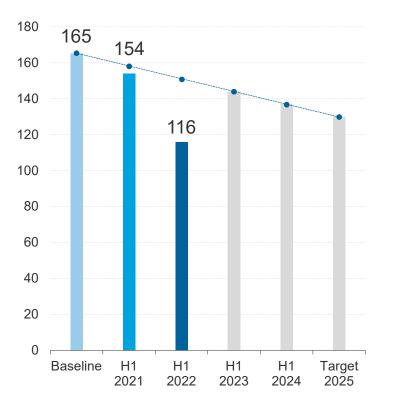


# Significant reduction of CO2e emissions in all three divisions

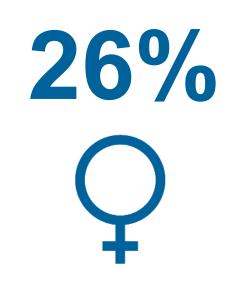
Sales with social or environmental benefits % of total sales



**CO2e emissions** Scope 1 and 2, 1'000 t



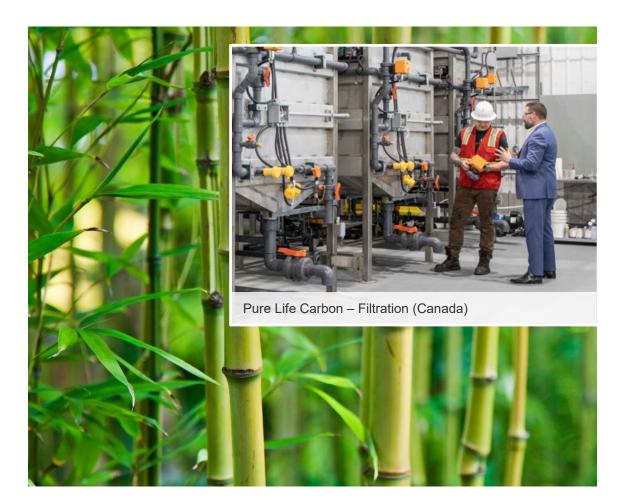
% of newly appointed women managers 2025 target: 25%



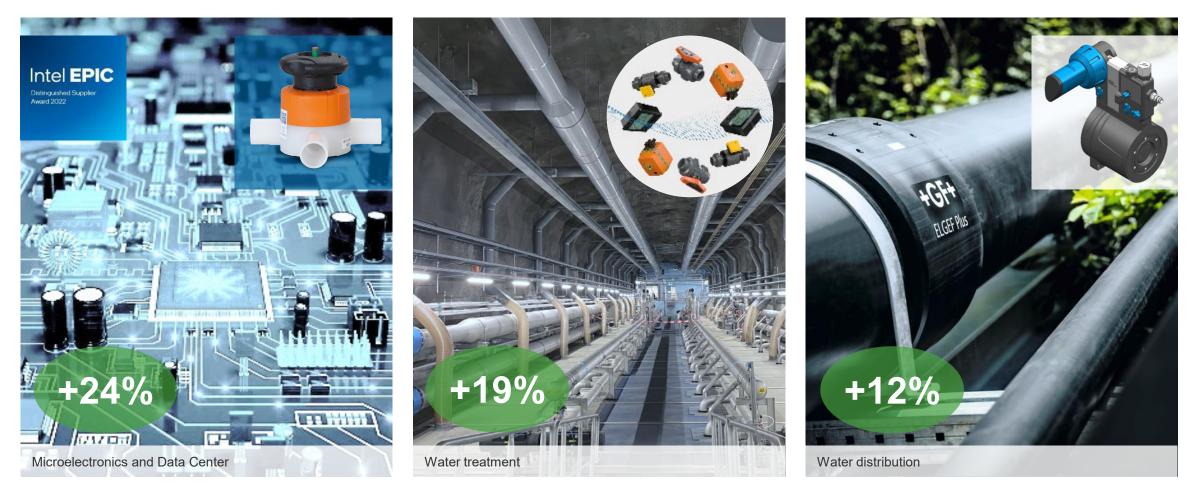
+GF·

# Very successful H1 with strong presence in growth markets

- Sales of CHF 1'094 million, organically +14%
- Operating result at CHF 158 million (EBIT margin of 14.4%)
- Record organic growth in North and South America (+26%)
- Global industries such as microelectronics and data centers with robust growth (+24%)
- Recovery after lockdowns in China new plant in operations (Yangzhou)



## Flow solutions address sustainability needs in major market segments



8

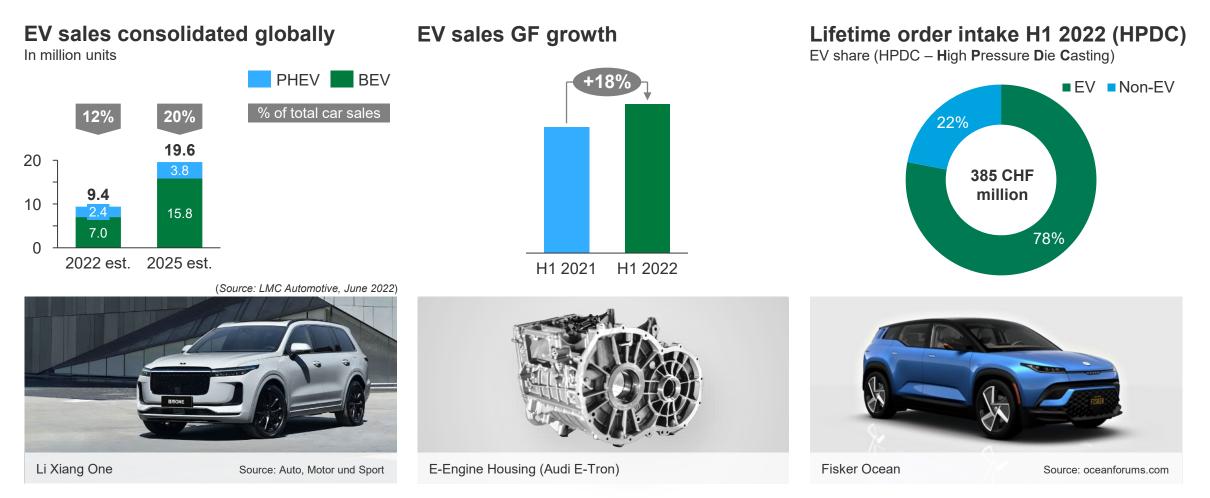
### Solid performance in challenging times

- Sales of CHF 449 million, organically +5%
- Operating result at CHF 14 million (EBIT margin of 3.2%)
- Global car production affected by Ukraine war, supply shortages and COVID-19 lockdowns in China
- E-vehicles account for 78% of automotive lifetime order intake
- New partnership with Bocar Group after divestment of 50% stake in JV with Linamar





#### E-mobility as future growth driver





#### **Good performance despite headwinds**

- Order intake of CHF 478 million, book-to-bill ratio of 1.1
- Sales of CHF 431 million, organically +11%
- Operating result at CHF 17 million (EBIT margin of 4.0%)
- Headwinds caused by logistic and supply chain disruption as well as a still subdued aerospace sales
- Automation as key driver for multi-technology solutions
- Recent acquisition (Vam Control S.r.I.) reinforces the strategic focus on service offerings



GFMS application at Schäffler, Höchstadt (Germany)

## Innovation and service as key growth drivers in major market segments





## **Consolidated financial** statements

Mads Joergensen, CFO



#### **Order intake per division**

(CHF million)						
	H1 2022	H1 2021	$\Delta^{\circ}$	/0		
			growth	organic growth <sup>1)</sup>		
GF Piping Systems	1'246	1'115	11.7%	14.0%		
GF Casting Solutions	488	462	5.6%	15.4%		
GF Machining Solutions	478	471	1.5%	2.5%		
GF Corporation	2'209	2'048	7.9%	11.6%		

<sup>1)</sup> Adjusted for changes in scope of consolidation and at previous year's foreign exchange rates.

GF 2021

#### Sales per division

(CHF million)						
	H1 2022	H1 2021	Z	∆%		
			growth	organic growth <sup>1) 2)</sup>		
GF Piping Systems	1'094	983	11.3%	14.0%		
GF Casting Solutions	449	459	-2.3%	5.4%		
GF Machining Solutions	431	393	9.7%	10.7%		
GF Corporation	1'971	1'835	7.4%	11.1%		

1) Adjusted for changes in scope of consolidation and at previous year's foreign exchange rates

2) Including pricing adjustments in the range of 9-11% for GF Piping Systems (adj. volume growth 4-6%), 15-17% for GF Casting Solutions (adj. volume growth of minus 8-10%) and 1-2% for GF Machining Solutions (adj. volume growth 8-10%)

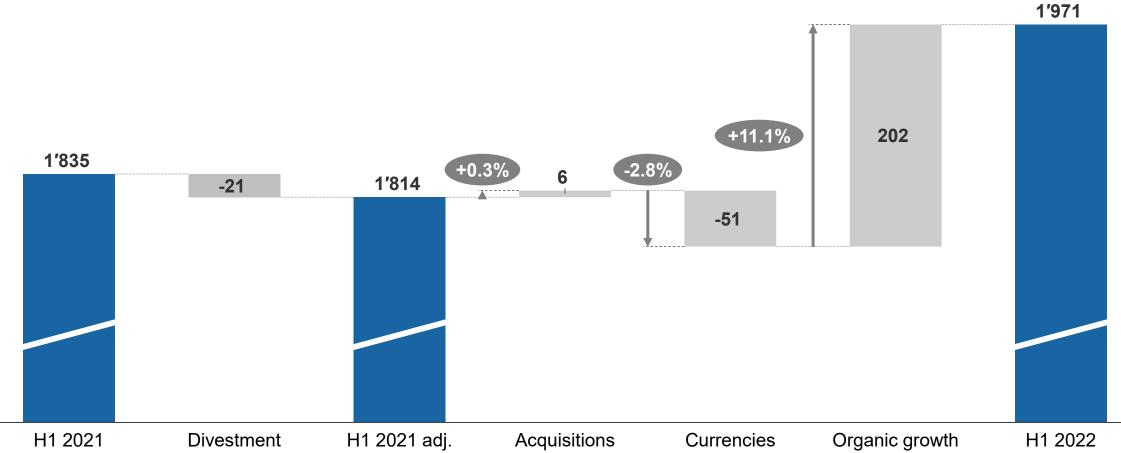
GF 2021



#### Sales development

(CHF million)

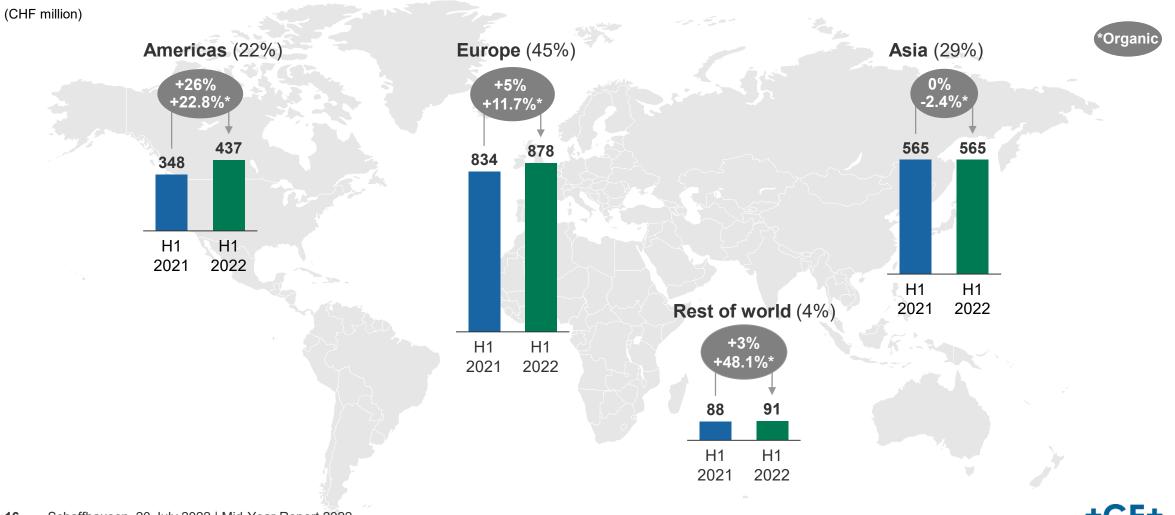
15





GF Corporation

#### Sales driven by growth in Americas and Europe



### **EBIT** and **EBIT** margin per division

	EBIT CH	F million	EBIT margin %		
	H1 2022	H1 2021	H1 2022	H1 2021	
GF Piping Systems	158	128	14.4%	13.0%	
GF Casting Solutions	14	13	3.2%	2.8%	
GF Machining Solutions	17	9	4.0%	2.3%	
GF Corporation	179	141	9.1%	7.7%	



#### **FX development June 2022**

(CHF million)								
Per division:	Sales	EBIT	BIT Per currency: Average rates		Sales	EBIT		
				H1 22	H1 21	Δ		
GF Piping Systems	-32	-22	EUR	1.032	1.095	-5.7%	-51	-10
GF Casting Solutions	-14	-1	USD	0.944	0.908	+4.0%	+34	-6
GF Machining Solutions	-5	+3	CNY	0.146	0.140	+3.8%	+15	+2
Corporate Management		-3	TRY	0.064	0.116	-45.3%	-45	-9
GF Corporation	-51	-23	Others				-4	0
			Total				-51	-23

#### **Income statement**

CHF million)	H1 2022	H1 2021	Δ%
Sales	1'971	1'835	7
Gross value added	765	705	9
Personnel expenses	-525	-496	6
EBITDA	240	209	15
Depreciation, amortization	-61	-68	-10
Operating result (EBIT)	179	141	27
Return on sales (EBIT margin) in %	9.1	7.7	
Financial result	-18	-11	64
Non-operating result	-1	0	
Income taxes	-34	-27	26
Net profit	126	103	22
Net profit minority interests	1	-5	
Net profit shareholders GF	125	108	16
Earnings per share in CHF	1.53	1.32	16

+GF+

20

#### Assets and liabilities/equity

CHF million)				
	30 June 2022	%	31 December 2021	%
Cash and cash equivalents	827		932	
Trade accounts receivable	735		611	
Inventories	864		776	
Other current assets	141		140	
Current assets	2'567	69	2'459	65
Property, plant, and equipment and investment properties	947		1'105	
Other non-current assets	213		203	
Non-current assets	1'160	31	1'308	35
Assets	3'728	100	3'767	100
Current liabilities	1'346		1'318	
Non-current liabilities	825		953	
Liabilities	2'171	58	2'271	60
Equity	1'557	42	1'496	40
Liabilities and equity	3'728	100	3'767	100



#### **Free cash flow**

	H1 2022	H1 2021
EBITDA	240	209
Changes in net working capital	-276	-135
Income taxes/interest paid	-40	-34
Other changes	46	19
Cash flow from operating activities	-30	59
Additions to property, plant, and equipment	-68	-61
Cash flow from acquisitions		-30
Cash flow from divestments	61	
Other additions/disposals, net	0	0
Cash flow from investing activities	-7	-91
Free cash flow	-37	-32
Free cash flow before acquisitions/divestments	-98	-2



#### Key figures at a glance

	H1 2022	H1 2021
Net debt in CHF million	52	206
Net debt/EBITDA (multiple)	0.12x	0.53x
Equity ratio in %	41.8	39.4
ROIC in % GF Corporation	19.8	15.8
GF Piping Systems	35.6	31.6
GF Casting Solutions	5.7	4.4
GF Machining Solutions	16.0	6.6
Return on equity in %	16.6	14.6
Earnings per share in CHF	1.53	1.32
Number of employees (incl. trainees)	14'957	14'944



### Outlook

Andreas Müller, CEO





### **Outlook 2022 – full year guidance confirmed**

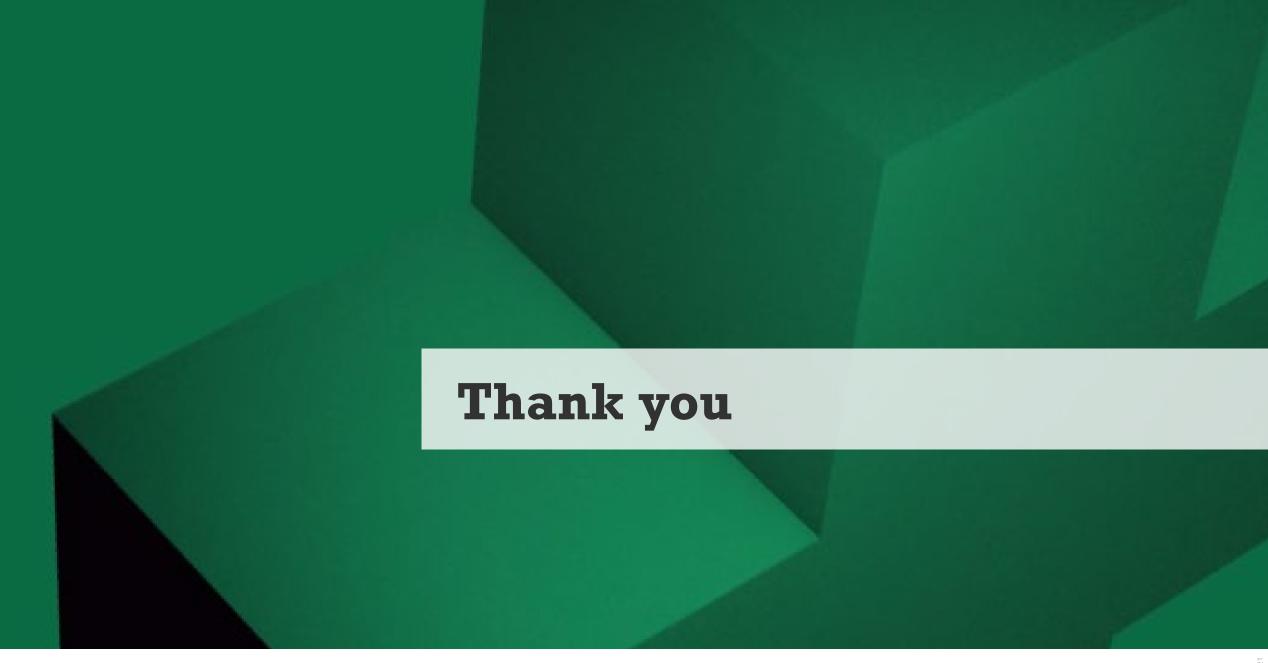
Sales and profit expected to make a further step towards strategy targets 2025

- War in the Ukraine
- Inflation and supply chain constraints
- + Order book remains strong
- + Leading position in growing key markets
- + Innovations with positive sustainability impact





## **Capital Markets Day** 27 September 2022 in Schaffhausen (Switzerland)





#### + Disclaimer

This document is for presentation purposes only and should not be construed as an offer, invitation or solicitation to subscribe for, purchase or sell any investment. Neither it nor anything it contains shall form the basis of any contract whatsoever.

Opinions expressed herein reflect the current judgement of the management of GF. The presentation contains forward-looking statements that involve risks and uncertainties. The actual results of GF may differ materially from those anticipated in these forward-looking statements and forecasts as a result of a number of factors.

The management of GF does not accept any liability whatsoever with respect to the use of this presentation.

