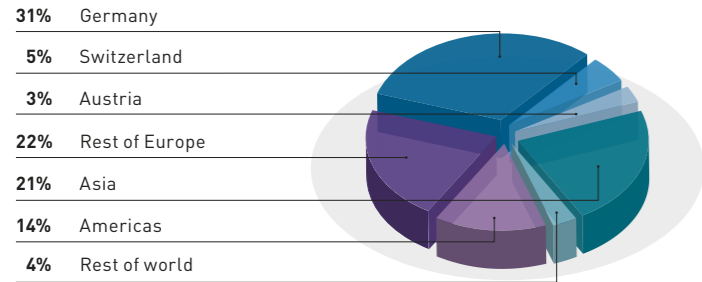


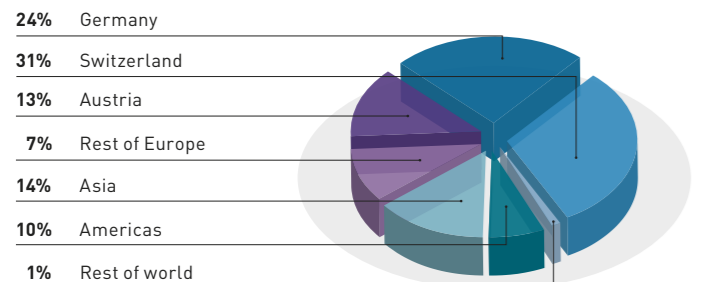
### Sales 2013 by region (in %)

(100% = CHF 3.77 billion)



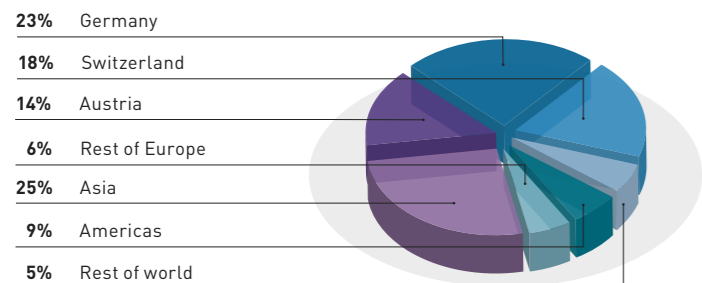
### Gross value added 2013 by region (in %)

(100% = CHF 1.29 billion)



### Employees 2013 by region (in %)

(100% = 14 066)



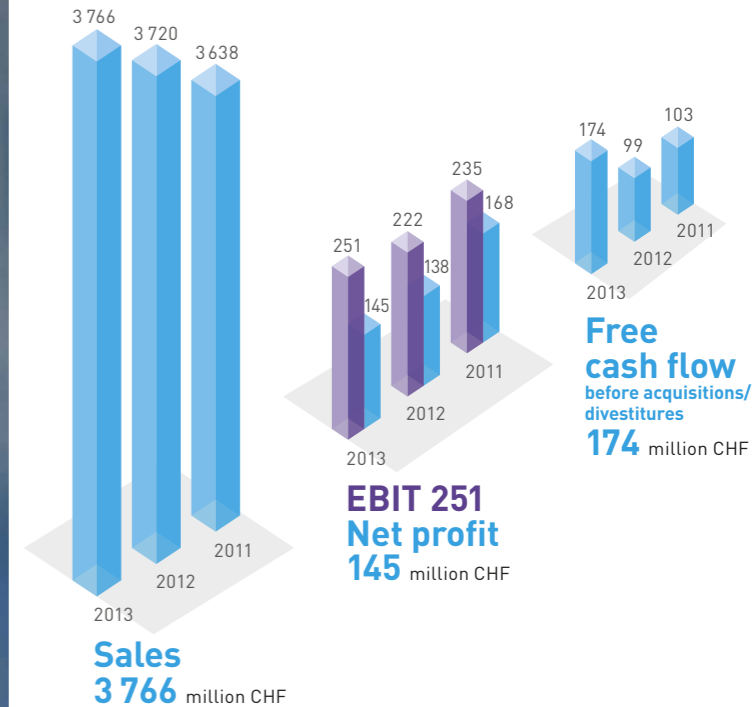
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# Innovations – inspired by our customers

Georg Fischer  
 Annual Report 2013  
 At a glance



million CHF	2013	2012	2011
Sales	3 766	3 720	3 638
EBIT	251	222	235
Return on sales (EBIT margin) %	6.7	6.0	6.5
Return on invested capital (ROIC) %	16.7	15.7	13.3
Free cash flow before acquisitions/divestitures	174	99	103
Dividend (proposed) per registered share in CHF	16	15	15
Employees at year-end	14 066	13 412	13 606

The figures 2011 have not been adjusted according to Swiss GAAP FER.

# All about GF



**Our Profile //** GF comprises three divisions GF Piping Systems, GF Automotive, and GF Machining Solutions. Founded in 1802, the Corporation is headquartered in Switzerland and is present in 32 countries, with 124 companies, 48 of them production facilities. Its approximately 14 000 employees generated sales of CHF 3.77 billion in 2013. GF is the preferred partner of its customers for the safe transport of liquids and gases, lightweight casting components in vehicles, and high-precision manufacturing technologies.



**ELGEF Plus** branch saddle system for large pipe installations up to d2000 mm.

## GF Piping Systems

GF Piping Systems is a leading supplier of piping systems made of plastics and metal. The division focuses on system solutions and high-quality components for the safe transport of water and gas in industry, utility, and building technology. Its product line includes fittings, valves, pipes, automation and jointing technology and covers all water cycle applications.

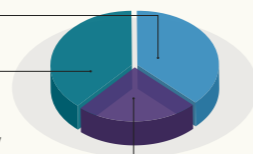
GF Piping Systems supports its customers in over 100 countries through its own sales companies and representatives. The division is present in Europe, Asia and the Americas with more than 30 manufacturing sites and research and development centers, which also support energy-saving use of raw materials and resources.

**Sales: CHF 1 402 million**

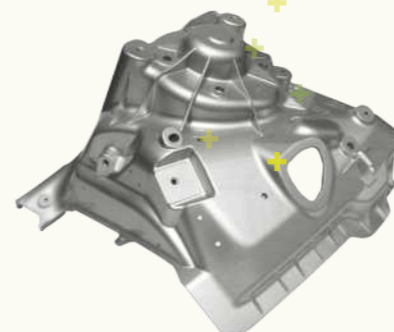
524 Industry

540 Utility

338 Building Technology



million CHF	2013	2012
Sales	1402	1299
EBIT	141	135
Return on sales (EBIT margin) %	10.1	10.4
Invested capital (IC)	621	559
Return on invested capital (ROIC) %	18.7	18.6
Employees at year-end	6095	5282



**Shock tower** by GF Automotive in the latest Audi A6.

## GF Automotive

GF Automotive is a technologically pioneering development partner and manufacturer of lightweight cast components and systems made of ductile iron, aluminum and magnesium for the global automotive industry as well as a variety of industrial applications. The highly complex lightweight components contribute to making modern vehicles lighter and reducing the CO<sub>2</sub> emissions.

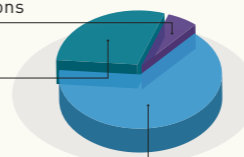
GF Automotive manufactures some 600 000 tons of lightweight components at 9 production plants in Germany, Austria, and China. In those countries as well as in Switzerland, Korea and Japan it operates sales offices. The lightweight research and development competency is in Schaffhausen (Switzerland) and Suzhou (China).

**Sales: CHF 1 498 million**

90 Industrial applications

433 Trucks

975 Passenger cars



million CHF	2013	2012
Sales	1498	1579
EBIT	70	53
Return on sales (EBIT margin) %	4.7	3.4
Invested capital (IC)	384	437
Return on invested capital (ROIC) %	16.1	12.1
Employees at year-end	4947	5188



Each element of the new **CUT 2000 S** ensures high precision for the entire lifetime of the machine.

## GF Machining Solutions

GF Machining Solutions' electrical discharge, high-speed milling and laser texturing machines, along with automation solutions, make it the world's leading provider to the tool and mold making industry and to manufacturers of precision components. Most important customer segments are information and communication technology, aerospace, and the automotive industry.

The division has its own sales companies in more than 50 countries and production plants in Switzerland, Sweden, and China. GF Machining Solutions operates research and development centers in Meyrin, Losone, and Nidau (Switzerland), Vällingby (Sweden), Beijing, and Changzhou (China).

**Sales: CHF 867 million**

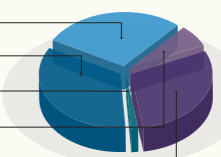
254 Customer services

295 EDM

13 Laser

60 Automation/Tooling

245 Milling



million CHF	2013	2012
Sales	867	842
EBIT	51	45
Return on sales (EBIT margin) %	5.9	5.3
Invested capital (IC)	274	273
Return on invested capital (ROIC) %	15.2	16.4
Employees at year-end	2873	2798