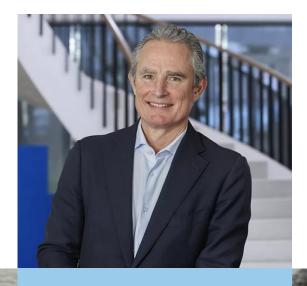


### **Agenda**



Sebastian Bondestam

Head of Business Unit Infrastructure



1 Infrastructure Flow Solutions Strategy 2030

2 Solving water imbalance with complete system Solutions





+ Infrastructure Flow Solutions **Strategy 2030** 



### We drove growth and strengthened our position through strategic expansion ...



Successful global footprint expansion



**Effective integration of Uponor Infra Business** 



Profitable growth in specialized markets (Repair couplers, Gas US)



### ... and we focus on transforming from components to complete solutions



Integration of VAG to become solutions provider



**Expanding in industrial** infrastructure segment



Strengthening end customer and contractor engagement





## Strategy 2030 focuses on delivering integrated system solutions with enhanced customer management



Maximize the core business



**Grow with new opportunities** 



Lead with innovative solutions



Foster a "One GF" performance culture

- US: Grow the gas meter business and VAG synergies
- Europe: Expand couplers and repair business
- Asia: Focus on new energy and VAG
- Move towards industrial infrastructure solutions
- Drive strategic growth with metal valve portfolio
- Expand regionally in stormwater and potable water offerings
- Strong focus on repair and jointing solutions
- Digitally enabled products
- Empowering customer-facing teams with global alignment
- Driving cross-divisional channel synergies



+ Solving water imbalance with complete system solutions



#### Excess water strains our critical infrastructure ...





Sources: 1: In Germany according to <u>Umweltbundesamt</u>, 2: In U.S according to <u>EPA</u>.



#### +

#### ... but we also see too little water in the world







Source: 1: In 2025 according <u>United Nations Statistics</u> 2: European Commission – <u>Water Resilience Strategy</u>, 3: <u>Water Europe</u> Socio-Economic Study 2024



# With the recent strategic acquisitions we are ready to tackle such water stress with complete solutions



**Resilient Urban Water Supply** 



**Management of Stormwater** 





# Water network renewal necessitate adaptation to mixed material system

Mixed-material systems are standard in infrastructure



**Legacy Systems** 



Conservatism



**Standards & codes** 

With the new VAG offering, GF unlocks the potential for complete solutions



1

Flange connection



**Gate valve** 



Restraint coupler



**HDPE** pipe



## VAG leverages over 150 years of experience in water technology ...





**Water Distribution** 



Wastewater



**Industry** 



Dam & Hydro



#### **+** s

# ... and we can generate synergies, shown by early customer success within the first month







First customer success already achieved:

GF Switzerland, Brazil and Finland delivering first projects with VAG valves.

▼ First VAG DN400 gate valves leaving our warehouse in Schaffhausen to project in Switzerland.

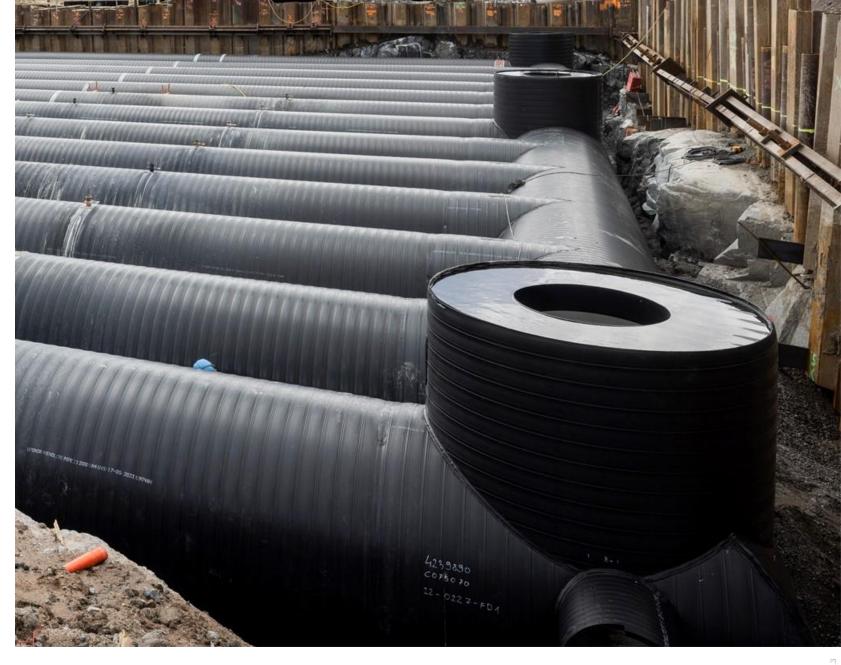


### Heavy rains are no longer rare



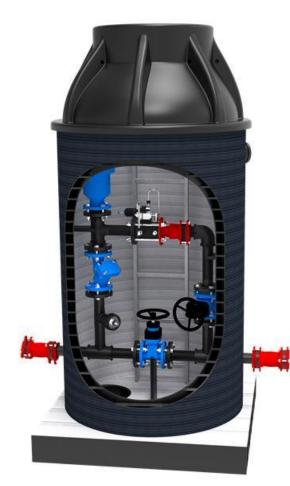


+ Customer success in stormwater solutions for Hyperscale **Data Centers** 



# We advance to prefabricated solutions ready to install and integrate

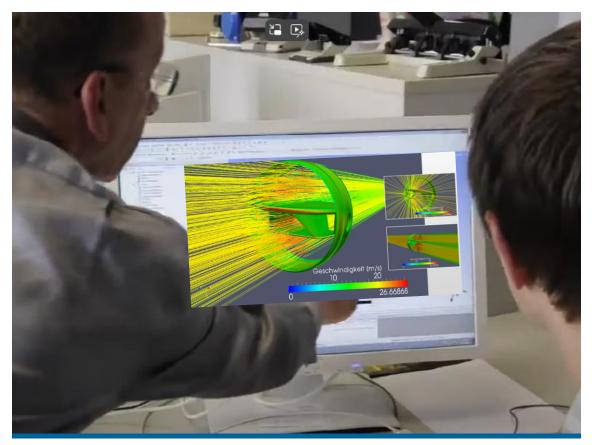




- **── +** Up to 40% water saving <sup>1</sup>
  - **Burst prevention** by smart control
- + Superior efficiency in repair and maintenance

1: Customer reference Constanta, Romania

### ... and with the top-tier services in-house



Engineered with world-class application expertise



Prefabricated and integrated for efficient installation



